

25 March 2010

Dr Kevin Doherty  
National Manager Professional Services  
NZ Transport Agency  
Private Bag 6995  
**Wellington**

Dear Kevin,

### **Award of Further Kapiti RON Contract**

Thank you for your recent letter seeking feedback prior to 26<sup>th</sup> March 2010 on the suggestion made at the last NZTA/Industry meeting for the second placed proponent of the McKay's/Peka Peka tender to be considered for the award of the next Kapiti RON Contract.

Roading New Zealand appreciates your prompt follow up on this suggestion and advises that our members have mixed views about supporting it.

Those who support the suggestion believe that it will reduce tendering costs and resources at this critical time when projects in Tauranga and the Waikato are also being bid. Supporters also believe that the suggestion will bring work to the market faster.

Those who do not support the suggestion feel they are being disadvantaged by not being able to compete for the "alternative project" about which there is no clarity.

Feedback to Roding New Zealand from its members would suggest that if NZTA wished to achieve the benefits of this suggestion while mitigating any problems with it, the following two options could be considered. Further Industry consultation would be required if these options were to be pursued.

- Re tender the McKay's/Peka Peka Project with the option of the second placed proponent being considered for the award of the alternative project.
- Clarify the name, scope and size of the alternative project such that the contracting industry was comfortable that the second placed proponent of the McKay's/Peka Peka Project could be considered for the award of it.

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We understand that NZTA has already put significant effort into progressing this suggestion which has mixed support from the Industry.

Roading New Zealand is keen to ensure that this situation is not repeated in the future and would like to discuss ways of avoiding this with NZTA.

Thank you for the opportunity to comment and assist with the investigation of this suggestion. We trust that this letter assists you in your considerations.

Yours sincerely

A handwritten signature in black ink, appearing to read 'C. Olsen', with a long horizontal flourish extending to the right.

Chris Olsen  
**Chief Executive**